In 2023, the Institute for Higher Education Policy (IHEP) analyzed data from the Equitable Value Explorer to identify institutions that equitably deliver postsecondary value to their students. LaGuardia Community College, a City University of New York (CUNY) institution, stood out as an exemplar. Situated in Queens, New York City’s most ethnically diverse borough, LaGuardia’s mission is “to educate and graduate one of the most diverse student populations in the country to become critical thinkers and socially responsible citizens who help to shape a rapidly evolving society.” As part of the nation’s largest urban public university system, LaGuardia plays an important role in opening the doors of opportunity to postsecondary education in its community and helping students and their families attain the better living and better life a college degree affords.

A Hispanic-serving institution, an Asian American and Native American Pacific Islander-serving institution, and community college, LaGuardia enrolls substantial populations of Hispanic (44 percent), Asian (20 percent), and Black (17 percent) students. Additionally, 39 percent of students who attend LaGuardia receive federal Pell grants, a federal financial aid program designed to support students from low-income backgrounds.
LaGuardia has been recognized as an engine of economic mobility, successfully moving students from low-income backgrounds into the middle class and beyond by embracing their varied aspirations. Whether students seek to launch a career, upskill for advancement in their chosen field, or seamlessly transfer to a four-year university, LaGuardia tailors its offerings to fit their individual goals. This student-centered approach, coupled with a deep commitment to postsecondary value, has propelled LaGuardia to the forefront of the Equitable Value Movement—a growing movement in higher education to look beyond equitable access and completion towards ensuring students from all backgrounds receive postsecondary value.

“We have an obligation to students who entrusted us with their college and career education, to someone who’s giving us their hard-earned cash or their Pell Grant, and their time, energy, and commitment,” said LaGuardia President Kenneth Adams. “The spirit has to be, ‘everything [is] on the table to help you succeed; we’re not done until you get what you came for.’” Since joining the institution in 2020, President Adams and his team have built on former President Gail Mellow’s legacy by ensuring that institutional structures, investments, programs, and policies are designed and implemented in such a way that LaGuardia can help all students achieve their educational and professional goals.

This case study delves into the innovative strategies LaGuardia employs to deliver on its promise of value to students. From bridging the gap between nondegree programs and academic tracks to smoothing the transfer process to four-year institutions, institutional leaders proactively remove obstacles for students so they can chart their own unique paths to success.

### FIGURE 2. SNAPSHOT OF LAGUARDIA COMMUNITY COLLEGE

<table>
<thead>
<tr>
<th>POPULATION</th>
<th>UNDERGRADUATE ENROLLMENT</th>
<th>COMPLETION RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>GENDER</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MEN</td>
<td>40%</td>
<td>27%</td>
</tr>
<tr>
<td>WOMEN</td>
<td>80%</td>
<td>34%</td>
</tr>
<tr>
<td><strong>RACE</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>WHITE</td>
<td>12%</td>
<td>38%</td>
</tr>
<tr>
<td>BLACK</td>
<td>17%</td>
<td>23%</td>
</tr>
<tr>
<td>HISPANIC</td>
<td>44%</td>
<td>29%</td>
</tr>
<tr>
<td>ASIAN</td>
<td>26%</td>
<td>39%</td>
</tr>
<tr>
<td>AMERICAN INDIAN AND ALASKA NATIVE</td>
<td>8%</td>
<td>30%</td>
</tr>
<tr>
<td>ADDITIONAL RACES</td>
<td>7%</td>
<td>36%</td>
</tr>
<tr>
<td><strong>INCOME</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>PELL</td>
<td>39%</td>
<td>30%</td>
</tr>
<tr>
<td>NON-PELL</td>
<td>61%</td>
<td>27%</td>
</tr>
</tbody>
</table>

Source: Equitable Value Explorer from February 7, 2024.
WHAT IS POSTSECONDARY VALUE?

The Postsecondary Value Commission, a national group of 30 diverse leaders representing colleges and universities, policymakers, advocates, researchers, the business community, and students, was formed in recognition that while postsecondary education is a key path to economic and social mobility, various problems—such as the increasingly high cost for students, inequitable access to institutions and programs, completion rates that are still too low, differences in educational quality and supports, and disparities in post-college outcomes and debt load—were putting this route out of reach, especially for students of color and students from low-income backgrounds. In 2021, the Commission issued the following definition of postsecondary value: “students experience postsecondary value when provided equitable access and support to complete quality, affordable credentials that offer economic mobility and prepare them to advance racial and economic justice in our society.”

CREATING STUDENT-CENTERED PATHWAYS INTO AND THROUGH LAGUARDIA

At LaGuardia, administrators, staff, and faculty understand that students enroll with the intention of developing skills that will help them obtain a job upon completion, upskilling to advance in their careers, or transferring to earn a four-year degree. With more than 50 associate's degree and certificate programs, and many more nondegree programs housed within the Adult Continuing Education (ACE) division, there is no shortage of options for students hoping to achieve one—or more—of those goals.

This expansive offering matches the diversity of LaGuardia's student population, which features a range of race/ethnicity, language spoken, field of interest, and personal, professional, and educational experiences. At LaGuardia, 81 percent of undergraduate students are students of color, 39 percent are Pell recipients, and more than half identify as first-generation. More than 133 countries are represented, and 62 different languages are spoken by LaGuardia students.

“Our student demographic is so varied,” said Ellen Quish, director of First Year Programming & Student Success. “In the class that I’m teaching, I have a grandparent, I have student parents, I have professionals, I have students who have physics degrees from their native countries. I have students who [have been] involved with the criminal justice system. It’s a real range.”

LaGuardia Community College embraces its institutional responsibility for guiding students along a path that will help them meet their goals—offering supports that can prevent students from getting lost in all the different majors and nondegree programs offered or as life circumstances shift. Its leaders make policy and practice decisions predicated on understanding students' backgrounds, needs, and aspirations, with the aim of creating clear pathways to academic and workforce success, thereby increasing the value students receive from their education at LaGuardia. Typical students earn approximately $46,500 a year 10 years after entering LaGuardia, which is nearly $7,000 more than what they would need to break even on their college investment and roughly $5,000 more than typical associate's degree holders in the state of New York.

This means that LaGuardia delivers postsecondary value to students, setting them on the path to achieving their varied goals, including attaining financial stability and reaching their career aspirations.
WHAT IS ADULT CONTINUING EDUCATION (ACE)?

LaGuardia is home to CUNY’s largest adult continuing education (ACE) division, regarded as one of the country’s most comprehensive programs of its kind. LaGuardia’s ACE division houses a variety of programs designed to serve the needs of the local community, from English language learning programs like CLIP to pre-college, career skills, and workforce development trainings.

As with other ACE programs across the country, LaGuardia’s ACE division functions on a self-funded model, which can limit the kinds of resources, aid, and supports it can provide students. Typically, students in continuing education divisions are not eligible for federal student aid and are not always eligible for institutional aid. However, the LaGuardia Foundation provides scholarships that cover 80 percent of tuition to eligible ACE students. Since 2021, 1,599 awards, or $1,140,447 in student aid, have been made available to students enrolled in ACE programs. This investment in non-matriculated students, in tandem with bridges to matriculation, helps to open doors to students who may initially attend the college for workforce training rather than with the goal of earning a degree.

SETTING ENGLISH LANGUAGE LEARNERS ON THE PATH TO ACADEMIC SUCCESS

Students come to LaGuardia with varying levels of English language proficiency. LaGuardia’s CUNY Language Immersion Program (CLIP), which is housed within ACE, is an intensive, pre-college, English to Speakers of Other Languages program. The program helps students—based on writing placements or student affairs referrals—improve their English-language proficiency and academic skills so they can matriculate into their desired degree program at LaGuardia.

The CLIP program also supports students through the matriculation process, coaching participants on major selection and potential career trajectories as well as helping address common barriers that can disrupt students’ transition from CLIP into degree programs. David Housel, director for CLIP, said that “most students feel academically prepared enough to matriculate, but often ‘life’ gets in the way with demanding work schedules, medical issues, child care concerns, family obligations and emergencies, including those in students’ home countries, etc.” The team assists with financial aid and scholarship applications, submitting any documentation missing from students’ admission files, and following up with advising, registration, and payment processes as students exit CLIP.

CLIP also provides a safe environment for students to develop strong bonds with peers, staff, and the college that they can carry with them as they transition to degree programs, which boosts academic success, retention, and completion. Jiamin Wu, a former CLIP participant, said, “in the CLIP program, there’s a lot of people in the same situation as me so we didn’t worry about people laughing at our accents or the language. We feel free to talk [in English] even though we did not really know the vocabulary,” and “after one year learning in the CLIP program, I became more and more confident to speak out with other people.”

BUILDING BRIDGES BETWEEN ADULT CONTINUING EDUCATION AND DEGREE PROGRAMS

Many students’ first interactions with LaGuardia are through the ACE division. Whether seeking to upskill for a promotion, participate in employer-sponsored training, or acquire valuable life skills, ACE provides a gateway to further learning. Recognizing the potential of these learners to pursue degrees, LaGuardia has invested in building bridges for students between ACE programs and degree programs. Furthermore, restructuring and strengthening pathways between programs housed in the ACE division and degree programs is a strategic move that can help LaGuardia address the enrollment declines that so many community colleges are facing in the wake of the COVID-19 pandemic.

Traditionally, ACE divisions are separate entities from degree-seeking programs. But LaGuardia’s leaders have been diligently building bridges to facilitate easier movement in both directions, allowing students to transition from ACE to degree programs and vice versa. This is evidenced by the fact that “almost 10 percent” of the most recent graduating class originated from the ACE division, as shared by Vice President for Adult and Continuing Education, Sunil Gupta. This model supports the institution’s enrollment, retention, and recruitment recovery efforts and simultaneously encourages students’ educational growth by auditing and restructuring systems that may have unintentionally limited their potential.

Gupta described his work in aligning the ACE division with the direction of other divisions at the college: “all of these different opportunities and engagements with faculty have created what we are calling now at the college, a one college culture.” This means that “all of our opportunities and doors of access to the college lead to…matriculating opportunities for economic stability and success and also non-credit programs,” He said. LaGuardia’s “one college culture” shines through in two key ways for students transitioning from ACE programs to degree programs: (1) coaching and advising from ACE’s Career and Technical Education Assistance (CTEA) office and (2) memoranda of understanding (MOUs) between ACE and degree programs to award academic credits to ACE students.
The CTEA office within ACE helps students navigate the matriculation process. “If you’re an electrical student, for example, and you want to apply to the college, you have [CTEA] that you can work with in ACE,” explained George Schreiner, director of Enrollment Management for Continuing Education. CTEA is able, he said, “to help you apply to the college at the right time and help counsel you and advise you through the process.”

Nondegree students who decide to matriculate into the college—whether immediately after completion of their credential or years later—may be awarded credit for the work they’ve already accomplished within ACE. In addition to offering students credit for prior learning (CPL), Marsha Oropeza, director of Credit for Prior Learning and Dionne Miller, associate dean for Academic Affairs, have been leading the development of MOUs between ACE noncredit programs and degree-affiliated programs. Under these MOUs, students who take specific ACE courses can also earn credit for academic programs should they choose to matriculate into the college. For example, students who pursue the Community Health Worker certificate through LaGuardia’s ACE division would be able to articulate their work towards a degree in Public and Community Health or in the Human Services program.

To ensure alignment in learning goals, MOUs are negotiated between the faculty and staff in both divisions. “It’s not just general elective credit or just blanket credits” that students receive, explained Miller. Students are awarded credit for core program courses, which “really accelerates them towards degree completion,” she said. At the time that IHEP connected with Oropeza and Miller in October 2023, 12 MOUs had been established between ACE and academic credit programs, with more in the pipeline. Bridges between ACE certificates or courses with degree program courses help students who choose to matriculate maintain their academic momentum, keeping them on the path to completion.

### FIGURE 3. EXAMPLES OF LAGUARDIA’S MOUs BETWEEN ACE CERTIFICATES/COURSES AND DEGREE PROGRAMS

<table>
<thead>
<tr>
<th>ACE CERTIFICATE/COURSE</th>
<th>DEGREE PROGRAM</th>
<th>CORRELATING CREDIT COURSE</th>
<th>CREDITS AWARDED</th>
</tr>
</thead>
<tbody>
<tr>
<td>Python for Data Analytics</td>
<td>Mathematics, Engineering &amp; Computer Science</td>
<td>MAC 108—Introduction to Programming with Python</td>
<td>3</td>
</tr>
<tr>
<td>Customer Service Microcredential</td>
<td>Business Administration</td>
<td>BTE180—Topics in Business and Technology</td>
<td>3</td>
</tr>
<tr>
<td>Quantity Food Production &amp; Management-Dietary Manager</td>
<td>Nutrition &amp; Culinary Management</td>
<td>SCD250—Menu Planning &amp; Production</td>
<td>3</td>
</tr>
<tr>
<td>Community Health Worker Certificate</td>
<td>Human Services</td>
<td>SCH199—Health Science General Elective</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td></td>
<td>SCH180—Health &amp; Wellness</td>
<td>3</td>
</tr>
<tr>
<td></td>
<td>Public Community Health</td>
<td>SCH199—Health Science General Elective</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td></td>
<td>SCH180—Health &amp; Wellness</td>
<td>3</td>
</tr>
<tr>
<td>Medical Billing Specialist</td>
<td>Business Administration: Healthcare Management</td>
<td>BTO125—Medical Terminology</td>
<td>3</td>
</tr>
<tr>
<td></td>
<td></td>
<td>BTO170—Electronic Health Records</td>
<td>3</td>
</tr>
<tr>
<td></td>
<td></td>
<td>BTO270—Health Insurance: Billing &amp; Reimbursement</td>
<td>3</td>
</tr>
</tbody>
</table>

Note: This table is meant to highlight the range of programs and courses that are offered; it is not a comprehensive list of the MOUs that have been established between ACE and degree programs.

Source: Information shared with IHEP by LaGuardia Community College on December 8, 2023.
It’s significant to be an institution in this community, in Queens in particular, where students know, or prospective students know that they can start something new here or they can achieve a long-awaited goal here without obstacle. Just that connectedness to our local community matters a great deal in terms of our pursuit of equitable outcomes.”

—BILLIE GASTIC ROSADO, PROVOST AND SENIOR VICE PRESIDENT FOR ACADEMIC AFFAIRS
SMOOTHING TRANSFER INTO A FOUR-YEAR COLLEGE

For many students, community college is a stepping stone to a four-year degree. LaGuardia boasts a strong 40 percent transfer-out rate, ranking high both within the state of New York and nationally. Tahlaiya Thompson, a LaGuardia student enrolled in the Deaf Studies program said, “after my studies, I actually want to go to a four-year college to pursue more American Sign Language interpreting.” Jiamin Wu, the CLIP participant, plans to transfer to Hunter College to pursue nursing after completing her program at LaGuardia.

At many institutions, transfer is a cumbersome and inefficient process, with the U.S. Government Accountability Office (GAO) estimating that nationally, students lose approximately 43 percent of credits upon transfer. “Students might be at a bit of a disadvantage...because they've done the equivalent courses, but they don't all count towards a program core,” explained Miller, associate dean for Academic Affairs. “This is problematic because maybe a student could take a minor if all those courses were actually being applied to their program, but because [they're] not, some of their credits are going into just their general elective liberal arts buckets.” Repeated coursework costs valuable time, energy, and money.

Recognizing the challenges of credit loss during transfer, LaGuardia works with senior colleges in the CUNY system to establish strong articulation agreements. These agreements streamline the transfer process and mitigate credit loss. The focus in negotiating these agreements is on ensuring LaGuardia credits count as core courses at the transfer institution so students start as third-years upon transfer. By assuming the administrative burden of establishing these agreements with four-year colleges, LaGuardia has increased the value students receive, saving them resources, boosting morale, and helping them maintain academic momentum.

LaGuardia has started this work by focusing on its largest academic programs, therefore facilitating easy transfer for the greatest number of students. Completed articulation agreements are published on LaGuardia’s website, providing transfer students with access to materials that are necessary for advocating for their credit acceptance. While institutional guidance, coaching, and support also is necessary to help students navigate the transfer process, these online agreements provide students with the baseline tools they need to begin the process.

“If we really believe in the potential of each individual student, no matter where they come from and where they want to go, what they want to get out of their LaGuardia experience—[their] whole diverse range of needs and of aspirations—we have to be committed to helping them realize their full potential.”

—PRESIDENT KENNETH ADAMS
### Case Study: LaGuardia Community College

LaGuardia Community College, according to a study conducted by the Brookings Institution in 2020, ranks fifth among two-year colleges in economic mobility, with a 25th percentile mobility of 8. This ranking is based on the college's ability to move students from low-income backgrounds into the middle class and achieve a degree level (e.g., median earnings among associate's degree holders). This can be attributed to the college's strong economic outcomes for its students, particularly in terms of earnings and the economic value they receive.

#### Figure 4: The Economic Value Thresholds

<table>
<thead>
<tr>
<th>Threshold</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>Minimum Economic Return: A student meets this threshold if they earn at least as much as a high school graduate plus enough to recoup their total net price plus interest within ten years.</td>
</tr>
<tr>
<td>1</td>
<td>Earnings Premium: A student meets this threshold if they reach at least median earnings in their field of study (or, if field of study data is unavailable, the median earnings for the institution’s predominant degree type).*</td>
</tr>
<tr>
<td>2</td>
<td>Earnings Parity: This threshold measures whether students of color, students from low-income backgrounds, and women reach the median earnings of their systemically more advantaged peers (White students, high-income students, or men).**</td>
</tr>
<tr>
<td>3</td>
<td>Economic Mobility: This threshold measures whether students reach the level of earnings needed to enter the fourth (60th to 80th percentile) income quintile, regardless of field of study.</td>
</tr>
<tr>
<td>4</td>
<td>Economic Security: While sufficient earnings can create a stable life, wealth is key to building the type of security needed to withstand life's financial shocks. This threshold therefore measures whether students reach median levels of wealth.</td>
</tr>
<tr>
<td>5</td>
<td>Wealth Parity: Mirroring the earnings parity threshold, this threshold measures whether students of color, students from low-income backgrounds, and women reach the level of wealth attained by their more privileged White, high-income, or male peers.</td>
</tr>
</tbody>
</table>

#### Figure 5: Overall Economic Value Thresholds

This figure highlights the economic value that LaGuardia provides to its students relative to multiple earnings thresholds that reflect the economic circumstances in the state of New York. See endnote 23 for details.

<table>
<thead>
<tr>
<th>Threshold</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$23,369</td>
<td>25th Percentile</td>
</tr>
<tr>
<td>$39,677</td>
<td>Overall T0</td>
</tr>
<tr>
<td>$41,862</td>
<td>Overall T1</td>
</tr>
<tr>
<td>$46,449</td>
<td>Median</td>
</tr>
<tr>
<td>$58,265</td>
<td>Overall T3</td>
</tr>
<tr>
<td>$69,163</td>
<td>75th Percentile</td>
</tr>
</tbody>
</table>

---

* If data for field of study are not available, the framework then uses the most predominant degree level (e.g., median earnings among associate’s degree holders). This can be calculated by using pooled 5-year American Community Survey data.

** Available public data do not currently support the production of this threshold for students from low-income backgrounds.

#### Measuring Value

To help policymakers and practitioners measure the economic returns that come from education after high school, the Postsecondary Value Commission developed a series of six thresholds that measure how and how much better off students are after having attended college.

The Postsecondary Value Framework, as shown in Figure 4, accounts for everything from minimum economic returns, earnings and wealth parity, economic mobility and security and earnings premiums. The Equitable Value Explorer enables institutions to assess how their median earnings measure against each of the thresholds, and gain clarity on how groups of students—particularly students of color, students from low-income backgrounds, and other historically underserved populations—are and are not meeting these measures. Examining institutions through the lens of the value framework helps stakeholders understand the overall value students receive from enrolling in an institution or program and can also shed light on outcomes for various student groups.
STRATEGIES FOR DELIVERING STRONG VALUE TO STUDENTS

At the center of LaGuardia’s programs, policies, and initiatives stand four core strategies for equitably delivering postsecondary value to students and setting them on a path toward upward economic mobility:

1. Understand student needs and aspirations to inform policymaking.
2. Reduce bureaucratic burden on students.
3. Ensure organizational structures reflect student-centered values.
4. Leverage external funding to drive innovation.

STRATEGY 1: UNDERSTAND STUDENT NEEDS AND ASPIRATIONS TO INFORM POLICYMAKING

Understanding how students will move through and experience college has informed LaGuardia’s approach to connecting students to support services. For example, nearly half of LaGuardia students take some or all of their classes at night or on the weekend. Yet not all support services are open and accessible during those hours. To connect students with resources meant to support their success and provide opportunities to build relationships with peers, Ellen Quish, director of First Year Programming & Student Success, and other LaGuardia staff developed LaGuardians at Night. The evening event was designed to connect students who take classes solely or primarily on nights and weekends to important campus resources and foster a deeper connection and sense of community for students who might feel isolated from the traditional campus experience.

The college is also mindful about connecting its nondegree students with much-needed resources and support services. “We open up resources that we have in student affairs that were originally established for degree-seeking students,” President Adams said, because “supporting them is the right thing to do, and, since many nondegree students eventually enroll in the college, it also makes sense for our bottom line.”

This unwavering focus on understanding students’ needs permeates every aspect of the college’s operations, from large-scale restructures like integrating ACE as part of the greater LaGuardia community, to smaller-scale departmental initiatives like adapting curricula to meet the needs of students. Keeping student-centered is core to how LaGuardia leadership approaches its work, particularly at the cabinet level. “That is really how we operate,” said Vice President for Student Affairs Alexis McLean. President Adams leads by example, she said, reiterating that “we are here for the students, so we need to prioritize all of the issues that are relevant to the population we’re serving.”

When leaders are committed to meeting students where they are, they create an environment where all students feel valued, supported, and ready to thrive.

Our product isn’t just...inside the classroom. It’s not. It’s the whole experience. And I think paying more attention to the entirety of the educational journey...is critically important in terms of helping promote the value of the education.”

—BENJAMIN E. ROHDIN, VICE PRESIDENT FOR ENROLLMENT MANAGEMENT

STRATEGY 2: REDUCE BUREAUCRATIC BURDEN ON STUDENTS

By looking at the postsecondary experience through the eyes of its students, LaGuardia leaders identify areas that create inequities in persistence, retention, and success. “We [are thinking] about the bureaucracy of education and our processes and our policies,” explained Provost and Senior Vice President for Academic Affairs Gastic Rosado. She added, “we’re taking a look and saying, ‘where are these truly facilitating a student’s progress and giving them constructive feedback…and where are there obstacles that seem to be...complex just for the sake of being complex?’”

Identifying pain points is the critical first step; addressing them is what helps LaGuardia deliver value to its students. In many cases, LaGuardia has done so by assuming the burden of the bureaucracy of education. This is especially evident in the ways administrators, faculty, and staff have worked to support academic transitions, as, for example, when students matriculate into a degree program from CLIP, carry credits from nondegree programs into degree programs, and transfer to four-year institutions. Rather than leaving students to navigate complicated pathways or transitions on their own, LaGuardia leaders scrutinize their policies and procedures...
Tracking Students Across Pathways

LaGuardia’s ACE division does its own internal tracking of enrollment, labor market data, completion, certification, internship and employment opportunities, and stackable credential attainment. The division looks at data to assess why students stop out and considers ways to improve policies and practices to reengage them. LaGuardia is also pioneering a system for tracking student movement between ACE and degree-granting programs within CUNY. This level of tracking is not yet available CUNY-wide, partly because of administrative challenges with distinguishing nondegree and degree students in datasets.

Strategy 3: Ensure Organizational Structures Reflect Student-Centered Values

President Adams reorganized the college’s many divisions and departments to better reflect the college’s student-centered approach to delivering postsecondary value. The clearest examples of this is the integration of ACE and the college and the construction of administrative connections that facilitate smooth transitions between nondegree and degree programs for students. LaGuardia has also restructured within and across academic and other divisions to better support student success. Previously, Enrollment Management and Student Affairs functioned as one division. To ensure the division was operating efficiently, it was split into two, narrowing the scope of work to increase capacity and rebalance responsibilities in order to be responsive to student needs. Student advising moved from Student Affairs to Academic Affairs to streamline communication and increase collaboration with the faculty advising departments.

McLean, vice president for Student Affairs emphasized the underlying philosophy behind these changes: “the college is really trying to ensure that we can optimize the “fit” of an area relative to its function and the function(s) of other units in the same division.”

Increasing collaboration across divisions strengthens this student-centered approach. Regular touchpoints between cabinet and divisional leaders on topics related to student conduct, academic integrity, and accessibility to student affairs services create a network of support that extends to all corners of the institution.

Strategy 4: Leverage External Funding to Drive Affordability and Innovation

LaGuardia leverages external funding from grants and private donors to increase affordability and invest directly in scholarships and the infrastructure for smooth pathways that support student success. In the 2022-23 academic year, 32 percent of degree-seeking students received aid from the LaGuardia Foundation, and these recipients typically have higher GPAs, increased enrollment rates in the following semester, and higher graduation rates than the student body as a whole. The Foundation’s reach extends beyond degree programs, which LaGuardia leaders characterize as unique among community colleges. “That’s part of our one-college design,” explained President Adams, who added, “if you need that scholarship, you should have access to it.” LaGuardia administrators have allocated more than $1 million in student aid to ACE students since 2021. Additionally, grants from community partners have helped the institution increase its capacity for building and streamlining pathways. For instance, funding from the Robin Hood Foundation enabled the expansion of CPL opportunities, leading to clearer and more affordable routes for students to obtain a degree.

“We’re among the few community colleges whose foundations provide scholarship support to students in nondegree workforce training programs. We also provide emergency assistance from the Foundation to support nondegree students; we can help you pay an electric bill, access the food pantry, help with other needs.”

—President Kenneth Adams

Courtesy of LaGuardia Community College
**CASE STUDY: LaGuardia Community College**

LaGuardia has leveraged generous funding from community partners and private donors to support students’ success. However, not all colleges have access to this level of funding or philanthropy. To increase affordability and seed innovations that support student success, policymakers should increase investments both in colleges and universities and in need-based financial aid. Specifically, policymakers should increase funding for MSIs and community colleges, which serve the greatest proportion of historically marginalized student populations. These investments should be directed to innovative completion initiatives as well as for wraparound supports and student success resources. Doubling the maximum federal Pell Grant would also boost affordability for students living with low incomes. These investments would better support institutions in equitably delivering postsecondary value.

For more recommendations on how state and federal policymakers can improve equity and postsecondary value for all students, read the Postsecondary Value Commission’s Action Agenda.

### RECOMMENDATIONS FOR ADVANCING EQUITABLE POSTSECONDARY VALUE ON YOUR CAMPUS

Institutional policies and practices shape the opportunities available to students and communities, and there is much to learn from community colleges and MSIs like LaGuardia on how to equitably serve students from all backgrounds and circumstances and deliver postsecondary value. As highlighted in this case study, LaGuardia has employed four key strategies to support students’ success as they continue their education and enter the workforce. These strategies offer three lessons for institutions seeking to enhance the value they deliver to students.

1. **Prioritize a student-centered culture.**
   How leaders cultivate a student-centered culture will depend on their institutional context and circumstances, but regardless, building and maintaining a student-centered culture requires leaders who explicitly commit to and embody this mindset in every facet of their work. When this commitment comes from the top, faculty and staff at all levels are empowered to make student-centered decisions. This dedication must manifest in where the institution invests its money, time, and energy; its structure; and its policies and practices that shape students’ experiences. Organizational structure can and should reflect a student-centered mindset and facilitate student-centered decision-making so that students feel seen and invested in, both in spirit and in practice. Institutional leaders should encourage collaboration between administrators, faculty, and staff to explore the impact of policies through a student lens.

2. **Leverage data to drive change and innovation.**
   Institutional data inform policymaking and can drive changes that support the equitable delivery of postsecondary value. LaGuardia, for example, used data on matriculation trends to identify students in nondegree programs who were potential candidates for degree programs. This data-driven approach helped build smoother pathways between nondegree to degree programs and helped to shape enrollment strategy. Other institutions should similarly analyze their data to identify opportunities to reduce bureaucratic burdens and support students along their journey, especially at key transition points. When analyzing data, institutions should disaggregate at least by race, ethnicity, and socioeconomic status in order to pinpoint inequities and design targeted interventions.

3. **Proactively identify barriers and take opportunities to smooth student pathways.**
   Institutions should bear the burden of the bureaucracy of education—not students. By using a student-centered approach and leveraging disaggregated data, institutions can identify opportunities to develop smooth student pathways—clearing the way toward success academically and in the workforce. At LaGuardia, this has included establishing connections between nondegree and academic programs, developing articulation agreements with four-year institutions, and ensuring that students have targeted supports before, during, and after transitions points. Institutions should analyze their data, audit their current policies, and listen to their students in order to identify opportunities to smooth pathways.

### INVESTING IN INSTITUTIONS

LaGuardia has leveraged generous funding from community partners and private donors to support students’ success. However, not all colleges have access to this level of funding or philanthropy. To increase affordability and seed innovations that support student success, policymakers should increase investments both in colleges and universities and in need-based financial aid. Specifically, policymakers should increase funding for MSIs and community colleges, which serve the greatest proportion of historically marginalized student populations. These investments should be directed to innovative completion initiatives as well as for wraparound supports and student success resources. Doubling the maximum federal Pell Grant would also boost affordability for students living with low incomes. These investments would better support institutions in equitably delivering postsecondary value.

For more recommendations on how state and federal policymakers can improve equity and postsecondary value for all students, read the Postsecondary Value Commission’s Action Agenda.
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ENDNOTES:


3. The Equitable Value Explorer (EVE) is an interactive data tool that helps users understand how institutions create value as measured through the thresholds in the Postsecondary Value Framework. Learn more about the Value Framework in the sidebar on page 8. For more information on the EVE methodology, please visit “About the Data” on the website of the Postsecondary Value Commission, https://equity.postsecondaryvalue.org/methodology.

Enrollment is drawn from IPEDS 12-month Enrollment Survey and reflects undergraduate unduplicated headcount enrollment at any point during the 2020–21 academic year. Enrollment percentages for each race and gender group are also based on 12-month headcount enrollment.

These data reflect the percentage of first-time, full-time students who receive a degree or credential within 150 percent of normal time to completion, disaggregated by race, gender, and Pell status. The cohort is based on pooled cohorts from 2017–18 and 2018–19.

Median earnings are measured 10 years after students first enroll at LaGuardia Community College, regardless of whether they complete a degree or other credential, from the College Scorecard. These earnings data were collected most recently in calendar years 2019 and 2020 for students who first enrolled between 2008–09 and 2009–10. LaGuardia’s median earnings surpass Economic Value Thresholds 0 and 1 (see sidebar “How LaGuardia Performs on the Equitable Value Thresholds” on page 8), which suggests strong economic returns for students who enroll at LaGuardia. LaGuardia’s median earnings surpass Economic Value Threshold 0, signaling that, 10 years after first enrolling in the college, the median student has higher earnings than the typical New York high school graduate, even after accounting for their investment in higher education. LaGuardia also surpasses Threshold 1, meaning that the median student’s post-college earnings are higher than that of other associate’s degree holders in New York.


6. Postsecondary Value Commission, CUNY LaGuardia Community College; and LaGuardia at a Glance.


8. Postsecondary Value Commission, CUNY LaGuardia Community College.


15. Alaska Native and Native Hawaiian-serving institutions (ANNHIs), predominantly Black institutions (PBIs), and Asian American, Native American and Pacific Islander-serving institutions (AANAPISIs) are other examples of enrollment-defined MSIs. To be designated and federally funded as an Asian American and Native American Pacific Islander-serving institution, a school must meet the HEA Section 312(b) eligibility requirements for Title III-A NASNTI grants or Title III-F for NASNTI grants, apply for the Strengthening AANAPISI program grant, and have at least 10 percent of its study body made up of Asian American or Native American Pacific Islander undergraduate students at the time of applying. Hispanic-serving institutions (HSIs) are defined as two- or four-year nonprofit schools with at least a 25 percent Hispanic undergraduate full-time-equivalent (FTE) enrollment and a high proportion of students with financial need. To be designated and federally funded as a , a school must apply for a HSI program (HiSI) grant, meet the HEA Section 312(b) eligibility requirements, and have at least 25 percent of its undergraduate FTE student body be Hispanic at the end of the year preceding the date of application. For more information, see the U.S. Department of Education (website). Asian American and Native American Pacific Islander-serving institutions program, https://www2.ed.gov/programs/aanapi/eligibility.html; and U.S. Department of Education (website). Developing Hispanic-serving institutions program—Title V, https://www2.ed.gov/programs/ihes/index.html.


18. Postsecondary Value Commission (website), CUNY LaGuardia Community College. https://equity.postsecondaryvalue.org/datatool/institution/190628#: Institutional MSI designations can be found in the advanced search.


23. Notes: Thresholds 0–3 are estimated by using College Scorecard data, with some limitations. Institutions and systems can apply these thresholds with greater detail and specificity if they have the data and analytic resources available. Thresholds 4–5 stand as conceptual goals rather than operable analyses because of the lack of quality data available to measure wealth.


26. Postsecondary Value Commission (website). The Equitable Value Explorer (EVE). While the EVE incorporates most robust publicly available data, those data are incomplete and have several limitations. For more information on the data used to inform the EVE and its limitations, visit https://equity.postsecondaryvalue.org/datatool.

27. Data on credentials from the Adult Continuing Education Division is measured separately and not calculated into the Equitable Value Explorer.

28. Postsecondary Value Commission, CUNY LaGuardia Community College.

29. The median earnings of women and low-income students also exceed Thresholds 0 and 1.


